



Protrain China

Case study in focus

The Challenge

Developed a training program adapted to Hong Kong Benchmarking Clearinghouse customer requirements in terms of getting more than 60 engineers prepared to pass the PMP exam from PMI.

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The Cascade division of PCCW wanted to get their engineers to achieve the PMP certification from PMI in order to ensure a certain competency level of their project managers and teammates while standardizing the way they manage and deliver projects in the division. A total of 60+ engineers were part of the program.

Hong Kong Benchmarking Clearinghouse who received the mandate of organizing the program, contracted Protrain China to develop the course content and deliver the program in three phases.

The Protrain China Solution

Our solution was to adapt completely the Project Management Fundamental course to the environment of PCCW/Cascade by using case studies of projects managed by the participants. In order to provide maximum chance to the participants to pass the PMP exam we practiced more than 500 questions to familiarize them with the exam style.

The Deliverables

This project was managed completely in Hong Kong, China, and included :

- Coverage of 9 body of knowledge
 - Scope/ Integration
 - Cost
 - Quality
 - Schedule
 - Human resources
 - Risks
 - Communication
 - Procurement
- Application in 6 workshops using 4 key customer projects
- Course material for students
- Templates for developing a PM Methodology

The Results

The customer was delighted with the program and found great values in the immediate application of certain tools & techniques such as :

- Identifying deliverables using the Work Breakdown Structure (WBS) techniques
- Developing of a quality and a risk management plan
- Using the earned Value techniques to monitor budget performance
- Using Project Kick off to get on top of projects
- Role & responsibilities of project managers

