



Decide with Confidence

The Challenge

Developed a training program adapted to Dun & Bradstreet customer requirements in terms of project management skills for an operation team.

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Protrain China

Case study in focus

Rockwell is a multi national established in many countries specialized in industry automation. They are a very important customer of Dun & Bradstreet a leader in management services. Rockwell is growing fast in Shanghai China and were looking for a firm to provide the necessary skills, tool & techniques to its operation leader team to face this challenge.

Protrain china was mandated by D & B to developed a training program specially adapted and customize to the need of its important customer.

The Protrain China Solution

A program that combine the coverage of the fundamentals in Project management with the application during workshop of the theory to actual on going projects at Rockwell.

By creating team of 5 people we were able to engage the body of knowledge discussions in the context of their projects instead creating immediate transfer of the skills and immediate actionable plans.

The Deliverables

This project was managed completely in Shanghai, China, and included :

- Coverage of 7 body of knowledge
 - Scope/ Integration
 - Cost
 - Quality
 - Schedule
 - Human resources
 - Risks
- Application in 5 workshops using 4 key customer projects
- Course material for students

The Results

The customer was delighted with the program and found great values in the immediate application of certain tools & techniques such as :

- Identifying deliverables using the Work Breakdown Structure (WBS) techniques
- Developing of a quality and a risk management plan
- Using the earned Value techniques to monitor budget performance
- Using Project Kick off to get on top of projects
- Role & responsibilities of project managers

Rockwell
Automation